



about Vantage

For over 20 years, Vantage has designed and manufactured home automation and lighting control equipment for residential and commercial applications. Vantage offers a powerful means to integrate all facility functions into a single, central system that can be programmed to operate under control of a schedule, sensors or buttons. Stylish keypads and touchscreens designed to replace light switches give home owners greater control over their living space in a manner that is convenient as well as tasteful and sophisticated. Vantage systems use conditional logic to automate a wide range of equipment, including lights, fans, pumps, thermostats, audiovisual equipment, sprinklers, motorized drapes, blinds or doors, security systems, and even more. All of these devices can be integrated into various scenes (simple to complex programs) that execute on a regular schedule or when activated by sensors or buttons. Aside from increased convenience, Vantage systems help property owners save energy. Vantage systems utilize a combination of light, motion and temperature sensors intelligently in combination with "green" tasks and real-time feedback to touchscreens to manage your home with energy-saving strategies. Vantage systems are installed and maintained by our international network of trained dealers.

Vantage offers an extensive range of products:

-The **central controller**, which you could call the brain of the system, stores and executes all programming. The InFusion controller features a fast processor and large memory capacity, a built-in Ethernet port, a USB port, and five RS232 ports as standard. It can connect to more than 120 Vantage stations and provides convenient networking capability for easy system expansion.

-**Lighting control**: Vantage offers a variety of dimmers for gradually fading lights to any desired level, as well as relays for simple on/off control.

-**Touch control**: everything from keypads to touchscreens. Various combinations of touch control devices provide a perfect interface to the Vantage system. The Vantage product line also includes a variety of sensors. Using sensors can add major convenience to a home automation system.

-**Audiovisual control**: Thanks to purpose-designed tools, a Vantage system can easily control a home theatre or boardroom. Vantage offers tools that make integration of a home theatre as easy as turning on the light. Vantage systems can also control a personal music collection and distribute your audio and video media.

-**Climate control**: InFusion integrates seamlessly with any heating and/or air conditioning system to provide comfort adapted to the specific needs. Vantage offers you feedback anytime and anywhere, such as viewing imagery from your front door camera while you are on the other side of the world, checking the water temperature of your swimming pool or the room temperature, or viewing the status of your HVAC system or the status of your audio system - everything is always at your fingertips.

Vantage systems can also provide feedback from third-party devices. This information can be sent to Vantage touchscreens to give you direct access to current status and enable you to control your home environment.

More information is available on our website: www.vantage-emea.com

EDITORIAL

We are proud to show several new products during the ISE show. You can read more about these innovations on pages 4, 5 and 10.

During the show, we will continually demonstrate how easy it is to program Vantage software. Thanks to the simple, intuitive nature of the Design Center software, Vantage dealers with only minimal training are able to provide complete solutions for homeowners. Managing projects that include lighting, climate, audio, home theatre and other subsystems is easier than ever before.

Our InFusion Media server software provides an easy solution for media management, creating a bi-directional portal to iTunes™, Windows Media Player™ and Windows Media Center™.

At the back of this issue you will find the new dates for our training sessions.

I also want to thank the dealers and project managers that made this special issue possible by opening the doors of their projects.

If we haven't managed to get together over a Vedett beer this year, let's meet in 2011!

Koen Pepermans - Managing Director



Charm on the North Sea

Málaga, Spain
(article below)
Timezone GMT+1
Average Temperature 17.5°C
Average precipitation/year 42
Average number of sunny days 325

Noordwijk, the Netherlands
(article right page)
Timezone GMT+1
Average Temperature 10°C
Average precipitation/year 132
Average number of sunny days 290



Museo Picasso Málaga

Vantage conquers the world A masterpiece in Andalusia



With the creation of the Picasso Museum in Málaga, a dream held by Pablo Picasso has been fulfilled: a dedicated venue for his work in the heart of his beloved native city. In the meantime, this impressive museum has become a major attraction. It is housed in the Palacio de Buenavista, a palace in typical 16th century Andalusia style. Splendidly restored, it is wonderfully located in the old part of the city. To automate an historical building such as this one was quite a challenge for Vantage.

A Vantage work of art
Ready for the guided

tour? Domosat, Vantage dealer in the area has been designing, project managing and installing home automation and high end custom audio/video systems for over 15 years and now comes with us in this amazing journey. We are immediately impressed. By the vast collection of all the great artist's creative periods with paintings, sculptures, drawings, sketches, ceramics that were donated by Picasso's heirs. From austerity and elegance that set the primary accents everywhere in the premises. And by the automation which is unmistakably by Vantage. Vantage operates all the lighting in the exhibition rooms, offices, communal areas and in the auditorium. There is also a highly sophisticated audio/video system on hand for the conferences, presenta-

tions and performances that take place here. As one would expect, it too is fully integrated in the Vantage system.

Discreet and user-friendly

Vantage also operates all Venetian blinds and sun blinds in the building. Various types of sensors also lend a hand, such as indoor and outdoor light sensors, rain and wind sensors. Highest level of comfort and yet remarkably unobtrusive. A must for projects like this.

Everything happens automatically.

Would the person in charge like to intervene? This can be done via a TPT1210 touchscreen that can be operated smoothly and visually, with the added advantage of direct feedback on the touchscreen. "Everything you imagine

is real." With that quote by Picasso, which happens to be a perfect reflection of Vantage's underlying philosophy, we end our tour of the museum.

Vantage integration

- lighting
- audio/video
- Venetian blinds and sun blinds

Vantage control components

- 12,10" portable touchscreen
- light sensors for indoors and outdoors
- wind and rain sensors

With special thanks to Domosat
www.domosat.com

Photo Top: Left: Outside view of the museum at dusk - Centre: Entrance - Right: exhibition rooms - Below, Left: Patio in the museum

Vantage conquers the world 3 luxurious residences in Noordwijk, The Netherlands



Beautiful dunes, a vast beach, international allure... Noordwijk, a seaside resort in the Netherlands, has it all and that includes a 3-home complex that has been fully automated by Vantage dealer Home Innovation Services, specialists in system integration, A/V and home automation installations for the residential market.

The complex, built on a dune, consists of one detached and two terraced houses constructed in North-Atlantic style. A lovely picture right in the centre of this charming seaside town.

Entirely 'à la carte'

A unique installation was created with complete freedom to adapt the programming to the individual wishes of each homeowner.

Vantage dealer Rob Koper gives us the details: "A basic installation -for lighting, audio, curtains, blinds, security- was meticulously programmed for the different owners according to their personal lifestyles and specific wishes. For instance, a person who travels a lot and is frequently away from home has different requirements than his or her neighbours. In addition, each home has its own unique extensions to the system." But let's take a look together.

Elegant appearance, easy to use

The interior design of the largest home bears the stamp of prominent architect Piet Boon, a well-known name in the Low Countries. Stylish and discreet, Vantage keypads are in full harmony with the interior and add an extra touch.

And the praise for Vantage continues. Take music integration for instance. In this home, there are no fewer than 12 audio zones. Select a bit of music? Simple to do via one of the keypads or touchscreens in the various rooms. Someone at the door? The touchscreens automatically display pictures of the entrance. You can see who is there and can press a button to open the gate. In the mood for a good film? Lots of viewing pleasure-Vantage also operates the home theatre: audio/video with built-in loud speakers and plasma screen.

Vantage integration
-lighting
-audio/video
-security
-curtains and blinds
-fireplace

Vantage control components
-keypads
-5.5" built-in touchscreen
-12, 10" and 7" portable touchscreen
-iPhone with the Vantage WebPoint software
-motion detector
-light sensor for outside

With special thanks to Home Innovation Services
www.innoserv.nl

Photo
The living room of one of the 3 unique luxury homes

cent sunset and all the other splendours this seaside town has to offer, the outdoor lighting slowly switches on (over a 30 minute time span!).

Energy-saving

Rob Koper has this to say about the second contemporarily designed home: "This also has an extensive Vantage installation, with smart controls aimed at saving energy. For example, the hot water supply is linked to someone's presence in a room such as a bathroom or kitchen."

Maximum comfort

And what about the third home? All electrical systems are operated by Vantage. Via touchscreens, not only can you operate the lighting but also the multi-room audio installation. Finding your favourite personal music list or album is as easy as child's play. The accent also lies on comfort. There are three fireplaces included in the lighting scenario. The result? With a specific setting, the fireplace in the room automatically ignites.

new products

A COMPLETE A/V INTEGRATION SOLUTION IRX II

Vantage's next generation of integration and A/V control products, the IRX II integrates a home theatre or boardroom into a complete automation system.

PRODUCT BENEFITS

- ▶ Controlling virtually any A/V device using previously programmed keypads, remote controls, touchscreens, and time controls
- ▶ With the push of a button, a homeowner can control a movie projector, audio system, DVD player, motorized projection screen, blinds or drapes, and more
- ▶ Controlling simple to complex A/V installations using IR and RS232 with flow control
- ▶ Combines the Vantage Ethernet Bus and the Vantage Station Bus, making it one of the most flexible products in the InFusion line today
- ▶ The ability to use Ethernet or Station Bus allows the IRX II to adapt to any location, device interface, and wiring infrastructure

A COMPLETE A/V INTEGRATION SOLUTION Learning and generating additional IR and RS232 codes



Vantage IR-LEARNER-II

Vantage software includes a large library of IR and RS232 codes to easily facilitate the integration of new products into IRX II, making it an ideal solution for A/V control. In addition, the new version of Vantage IR Learner II with Driver Tools for learning and generating additional codes is also available now, with features including:

- ▶ The new Vantage IR Learner II learns and saves infrared commands which can be loaded into a Vantage IRX II or TheatrePoint,

SOFTWARE UPDATES

Vantage is continuously improving its software but twice a year we have an important new release. In conjunction with the product releases, a Vantage DesignCenter programming software (Version 2.3) update is available. Vantage DesignCenter and all updates are available to all Vantage dealers free of charge.

DESIGN CENTER VERSION 2.3.28

Design Center 2.3.28 includes several new features, enhancements and bug fixes.

FEATURES AND ADVANTAGES

- ▶ Side by Side Installation: Can install 2.3 with one prior version which allows dealers to ser-



Vantage IRX-II front and back

IRX II ACCESSORIES

Along with the IRX Infrared Emitter Station launch, IRX II rack-mount and IRX II wall-mount accessories are also available.

SOFTWARE

In conjunction with the IRX II hardware release, we are also announcing the following updates of Vantage software, which support the new IRX II:

- Design Center 2.3.28
- Driver Tools 3.1.12
- InFusion Media Client 2.8.2
- InFusion Media Server 2.2.15

For more technical information, check the Vantage website www.vantage-emea.com.

enabling the Vantage InFusion system to control any infrared activated device

- ▶ Works in conjunction with Vantage's InFusion Driver Tools Software to store and use IR codes in any system
- ▶ Provides connectivity to your PC over USB so you can easily learn IR codes and integrate DVD players, TVs, or any device that accepts IR codes into your system
- ▶ Helps the Vantage system control IR devices and enhances the integration of Vantage's complete interface

The IR learner II has improved learning accuracy:

- ▶ Accommodates a much broader range of modulation frequencies (up to 1 MHz)
- ▶ Accommodates pulse codes (no modulation)
- ▶ Capable of learning and transmitting B&O (Bang & Olufsen) codes
- ▶ Can accommodate modulation frequencies that change midstream
- ▶ Accommodates short/long IR codes (up to 10 seconds)

vice existing systems without having to update

- ▶ Faster programming: programming time reduced by 20 to 50% for most projects
- ▶ Integrated programming view: Programming View lets you organize tasks, variables, and other programming objects into categories
- ▶ Read learned levels
- ▶ International units: the ability to change from one standard unit of measurement to another has been added
- ▶ New hardware supported
- ▶ TPT designer enhancements

DRIVER TOOLS VERSION 3.1.12

Driver Tools 3.1 has several new features and adds the support necessary for the newly released IR Learner II.

VANTAGE LIKES TO ENTERTAIN YOU

A complete A/V range: Vantage is pleased to announce the Axiom 1080HD.

This high definition video switch gives homeowners a transparent way to control their video sources from one display to another and is the most advanced component video switch on the market today.

KEY PRODUCT FEATURES

- ▶ Seamless integration over the Ethernet Bus
- ▶ 8 (up to 10) buffered HD component video sources
- ▶ 2 S-video or composite video streams, along with digital audio, to 4 zones
- ▶ 2 fixed inputs can be S-video or composite video, which is converted to component video on the zone outputs
- ▶ Each 1080HD chassis is card-upgradeable to 8 zones or 10 HD inputs
- ▶ Stack up to 4 units for 32 zones
- ▶ Zone outputs over Cat6e cable enables a range of up to 250 meters (820 ft) with full HD 1080p, or even longer at lower resolution
- ▶ Signals over coaxial cable up to 20 meters (1080P)
- ▶ Signal active to both CAT6e and Coaxial outputs simultaneously.
- ▶ Ethernet, serial or IR control, including interconnect with 450AV series
- ▶ Differential receiver and equalizer automatically compensates for transmission losses of UTP up to 250 meter length for full HD 1080p signals
- ▶ The receiver at far end of the Cat6e cable converts the signal back to unbalanced; the receiver draws power from the 1080HD chassis

For more technical information, check the Vantage website at www.vantage-emea.com

In 2009, Vantage released the Digital Music Manager (DMM). The DMM delivers audio from up to four independent audio streams to the Vantage Axiom 450 Series multi-room amplifier or any other multi-room system.

Now you can put an end to struggling with multiple formats, multiple sources, multiple remotes and different quality levels, and eliminate the restriction of playing only one stream at a time.

For more technical information, check the Vantage website at www.vantage-emea.com



Vantage Axiom 1080HD front and back

Vantage news

VANTAGE AT ISE - FEBRUARY 2-4, 2010

For those who are joining us at the show: You are part of it, so we would like to thank you. For those who can't make it to the show, we are pleased to give you a brief overview of the highlights, which are also discussed in this issue of our newsletter.

- The Vantage system: completely demonstrated
- The hardware product range
- Innovations such as the new IRX II Infrared Emitter Station, the TPT700-1 portable touchscreen, the Axiom 1080 HD and the ULDSI-DIN
- Software demonstrations

Thanks again for your interest and see you next year!



Vantage at Integrated Systems Europe, Amsterdam

MORE COMFORT THANKS TO ULDSI-DIN

In addition to the existing dimmer range with the Standard Load Dimmer Station (magnetic low voltage) and the Electronic Load Dimmer Station (electronic low voltage), we are pleased to announce our Universal Dimmer Station. The DIN Universal Load Dimmer Station makes dimming easier for both the homeowner and the installer and connects directly to the Vantage control system. The Vantage ULDSI-DIN DIN Dimmer Station is a high power, single channel dimmer for a maximum load of 1000 watts at 240 volts.

The ULDSI-DIN is bridgeable and enables dimming of high capacity loads up to 2000 watts. Another advantage of the ULDSI-DIN DIN Dimmer Station is automatic detection of the load type: trailing edge or leading edge.

- Single-channel load dimmer
- Maximum 1000 watts at 240 volts
- Width: 4 DIN module units
- Supports parallel load control (bridged operation) for loads up to 2000 watts at 240 volts
- Short circuit and overload protection Red/green status LED and load LED
- Automatic detection of a load type: magnetic low voltage or electronic low voltage



NEW TOUCHSCREEN RELEASE

Vantage announces the release of the TPT700-1. Combining style with ease of use, the TPT700-1 is a fully customizable, 7-inch hand-held touchscreen that provides homeowners with full wireless control of their Vantage system.

Vantage touchscreens are an essential component of any integrated Vantage system. The TPT700-1 provides homeowners with quick and easy access to the entire Vantage system to play music, adjust temperature settings, configure lighting scenes, access security cameras, or perform any other home control task. Utilizing simple drag and drop programming, the TPT700-1 can quickly be personalized thanks to the pre-programmed libraries and widgets, along with other design elements. With the optional tabletop dock and wide-angle color touch panel, the TPT700-1 enhances the look and feel of every room.

To ensure system reliability and an enhanced user experience, the TPT700-1 comes with Windows® XP Professional Edition pre-installed. Also included is Vantage's InFusion Media software, which connects to the InFusion system via WiFi.

PRODUCT ENHANCEMENTS

- ▶ Wireless module performance and an optional secondary battery
- ▶ Aesthetics - look and feel
- ▶ Thermal characteristics
- ▶ Overall performance

The new TPT700-1 has a 7" widescreen display and shares the look and feel of the TPT1210-1. The TPT700-1 features the Intel® Atom™ processor for improved thermal performance and computing power as well as enhanced management features, while the new wireless module with dual antennas offers improved network connectivity. The new TPT700-1 also offers an optional dock (TPT700-1-DOCK) and an optional secondary battery (TPT700-1-SEC-BAT).

TPT700-1 DOCKING CRADLE

The tabletop dock provides a simple, convenient and elegant solution for placing the TPT700-1 on a coffee table, countertop, or any flat surface in the home. The dock holds the TPT700-1 at a comfortable viewing angle.

Designed to easily dock and undock, the tabletop dock powers the web tablet while it is in the cradle. When the unit is docked, the ports on the TPT700-1-DOCK are routed through to the TPT700-1, including power.

- ▶ Charges the TPT700-1 while docked
- ▶ Frees your hands for navigation
- ▶ Ports routed through from the TPT700-1
- ▶ Enables convenient placement of the TPT700-1 in any desired location
- ▶ Three USB ports
- ▶ One VGA output port
- ▶ One DC In (power) port



TPT700-1 touchscreen with docking station and stylus

THE VANTAGE TOUCHSCREEN FAMILY

In addition to the wireless touchscreen, Vantage introduced the TPT1040 in 2009. The TPT650 and TPT1040 (with display sizes 6.5" or 10.4", respectively) are easily programmable in-wall and network-enabled touchscreens. They provide total control of the Vantage InFusion™ system and can be infinitely personalized. Vantage's TPT family provides users with a robust selection of portable and mounted touchscreens that offer the perfect interface to a complete Vantage solution. With the InFusion approach, lighting, comfort, security and entertainment systems are all interconnected to function as a single, complete home control solution.

Touchscreens provide users with quick and easy access to the system to play music, adjust temperature settings, configure lighting scenes, access security cameras, or perform any other home control task.

For more technical information, check the Vantage website at www.vantage-emea.com

NEW VANTAGE INFUSION BUS CABLE HALOGEN-FREE

We are pleased to announce that from now our dealers can order halogen-free InFusion bus cable.

We strongly recommend this type of bus cable. Halogen-free security cables and wiring are being specified more and more for hospitals, public buildings, etc., due to increased awareness of risks to human life and the importance of resource conservation.

PRODUCT ADVANTAGES

- Halogen-free: no corrosive or aggressive fumes released
- Halogen-free cable has low smoke emission in case of fire
- Much lower risk of toxic fumes due to fire
- Low heat load
- Significantly better operational performance when exposed to flame

The new halogen-free bus cable replaces the existing bus cable at the same price.

For more technical information: Check the Vantage website at www.vantage-emea.com



Lofty luxury

Piraeus, Greece (article left page)
 Timezone GMT+2
 Average Temperature 18.2°C
 Average precipitation/year 97
 Average number of sunny days 300

Bucharest, Romania (article below)
 Timezone GMT+2
 Average Temperature 11.3°C
 Average precipitation/year 72
 Average number of sunny days 55



Vantage conquers the world: Bucharest by night

A dream of a yacht

Vantage conquers the world: A jewel in Greek waters

Azure blue sea, marvelous tiny coves, rugged rocks, picturesque harbours, the sun-drenched deck of a yacht...

Anyone who set his or her sights on a relaxing sailing holiday in exclusive company will certainly be considering a fascinating voyage through the Greek islands. For instance, you can charter a motor yacht with full crew, like the M/Y O'NEIRO.

Golden Yachts, the shipping company that launched the vessel, recently called on Golden A/S, Vantage dealer in Greece.

Welcome aboard

At the customer's request, Vantage took on the responsibility for automation of the entire lighting system on the M/Y O'NEIRO.

The 52 metre long yacht was designed with special attention paid to luxury and comfort. Its stylish exterior and abundant luxury seduce even the most demanding guests.

On board there are seven cabins, each with its own en-suite bathroom.

The largest of them, on the main deck, is even equipped with a Jacuzzi. The two elegant salons have a home cinema system and satellite TV.

Luxury is in abundance in the outside areas as well. There are three outdoor lounges, including

one on a sundeck with a 65 m² spa for even more pleasurable enjoyment. Naturally the M/Y O'NEIRO also has all the facilities necessary for a large number of water sports.

Aura of luxury

Vantage operates the lighting in all cabins, the two lounges, dining room and everywhere outside, with each zone having up to six different lighting scenarios. You can choose the setting you want via a keypad or by remote control. The whole system is operated via two touchscreens; one in the pilothouse and one in the main lounge.

Without any doubt, the owner is extremely pleased about his decision to work with Vantage. The O'NEIRO is already the third boat equipped by Vantage

and three more Golden Yacht boats are scheduled to receive Vantage systems in the near future.

Vantage integration
-lighting

Vantage operating components
-keypads
-remote controls
-touchscreens

With special thanks to Golden A/S
www.gma.gr

Photo

Top: The O'NEIRO, magnificent yacht equipped with Vantage
Right: The interior is exquisitely appointed



Bucharest, a trendy neighbourhood, luxurious loft, gentle summer evening... From the roof terrace you are enjoying the 360° view. Mag-ni-fi-cent! It was the magical aura of this spot that led the owner to choose Vantage. So that it could come into its own. Whatever the night has in store, no one has to worry about the lighting or Jacuzzi or run downstairs for a bit of music. Vantage takes care of it all.

Vantage doesn't stop surprising

Although we love being outside on the terrace, there is a lot to be

admired inside as well.

Virgil Marinescu, Vantage dealer in Romania, is justifiably proud of this project. "One of the challenges was to transform the living room into a perfect home cinema. Precisely something for Vantage: a screen that can be fully hidden in the ceiling, led colours that change...."

He also explains how all this takes place according to the time of day or natural light levels. Consequently the 'film' button starts off an entire scene. Evening or night time? The blinds open up and let the residents enjoy the lights of the city. In the daytime? The curtains shut, which ensures a typical cinema-like atmosphere.

The crowning touch to all this is the splendid skylight, a 1 1/2 square

metre opening in the ceiling. When it is dark outside, it opens; if it is still daytime, it shuts.

A single press on a button

Inquisitive as we are, we like to have a look in the bathrooms. You press on the "on" button and the light intensity is adapted to the natural daylight, you hear soft music, etc. Everything is set according to the owner's wishes, including the button for "night time". Different settings are also programmed for the heating. For instance, at night or when everyone is out of house, the overall temperature drops by 3 degrees. Just press the correct button.

While most buttons activate pre-programmed scenes, with the 12,10" touchscreen you can manually set every system detail.

Multi-room audio

Music anyone? In an area of the loft, residents can listen to their favourite music. Choose from 6 different sources, including the iPod music library.

Vantage integration
-lighting (+ leds that change colour)
-audio/video
-home cinema system
-screen and projector
-multi-room audio (+ iPod)
-curtains and Venetian blinds
-heating

Vantage control components
-12, 1" portable touchscreen
-keypads
-sensors

With special thanks to AV Solutions srl
virgil@avsolutions.ro

Photo

The living room transforms into a cinema and the dimmed lighting creates the perfect atmosphere

Nature everywhere

Spectacular cliffs, a sheltered bay, sumptuous tropical greenery, unparalleled view of the ocean, crystal clear water, colourful fish and coral reefs. Paradise does exist. Its name is Cape Sol and it lies in an area of unspoilt nature on the west coast of Phuket in Thailand. 15 unique villas are tucked away in this exclusive gated community. Privacy assured.

Nature and luxury, hand in hand

In one of these villas, Villa Amanzi, the architect has been highly creative with the natural surroundings. A contemporary villa has been constructed against a

huge granite rock that is virtually a part of it. Vantage too has contributed to the luxurious atmosphere of this home.

Extremely impressive

Unlimited possibilities, user-friendliness and energy-saving features were key reasons why the owner chose Vantage. Lighting, audio/video, sun blinds, air conditioning, ceiling fans, security cameras... Virtually everything is integrated, inside and outside. From living room to dining room, the bedrooms, bathrooms, wine cellar, recreation room, garage to the terrace, garden and gates. With lots of attention paid to detail: for example, in all communal rooms, Vantage takes care of the music, even underwater in the swimming pool.

Energy-saving

The striking, open structure of the living room -with 18m long sliding glass doors- produces a pleasant flow of air, which means that air conditioning is usually unnecessary, despite the tropical heat. Smart programmes focus even more on saving energy. Venetian blinds, sun blinds and air conditioning are activated by timers for maximum saving. The air conditioning, with standard setting at 24°C, shuts off automatically in the bedrooms at 9 a.m. and is fully switched off when everyone is away.

Easy to operate

In a luxury home like this, those who reside there can be the owners, friends, family members or perhaps tenants. That's why the programs and screen layouts are simple and intuitive, which makes them easy to use for everyone. In addition, 3 different programs are provided: "energy-sav-

ing", "guests" and "owner"; for each program, the timers and operating buttons are set differently and the keypads are programmed accordingly.

Highly flexible

A few examples? "energy-saving" assumes that only the household staff is present. So decorative elements are never illuminated, the lighting remains at the bare minimum and the air conditioning is switched off. Switch over to "guests"? Evenings, the home is beautifully illuminated. And as guest, you don't have to know how to switch on the lights at dusk because a timer does it for you.

In the "owner" program, the home is not bathed in light unless you press the "party" button. Have the children set the air conditioning temperature in their room too low? At the customer's request, it is reset to 24° C every five minutes. They will soon stop trying to make their room cooler. Every detail shows the great amount of thought that Vantage has put into this project. The perfect mix of sophisticated technology, modern design and natural beauty make this luxurious location a real paradise.

Vantage integration

- lighting
- audio/video
- air conditioning
- ventilators
- security
- Venetian blinds and sun blinds

Vantage control components

- keypads
- touchscreen
- motion sensors

With special thanks to AVC Engineering www.avcphuket.com

Photo

Villa Amanzi in all its exotic splendour



A modern day chateau



Phuket, Thailand (article left page)
 Timezone GMT+7
 Average Temperature 28°C
 Average precipitation/year 202
 Average number of sunny days/year 310

Santiago, Chile (article below)
 Timezone GMT-3
 Average Temperature 14,9°C
 Average precipitation/year 52
 Average number of sunny days 300

Vantage conquers the world Sophisticated elegance in the heart of Chile

Owned by a successful businessman and occupying over half of the 1.2 acre property, this magnificent chateau sits high on a hilltop in the exclusive Vitacura district of Santiago de Chile.

Maximum simplicity

His hobby? Playing and listening to music. He didn't want to know a thing about technology; simplicity was what he was seeking. The simplicity he had known in his small flat in Las Vegas where he welcomed his guests and provided the music and lighting himself.

Techome, Vantage dealer in Santiago, convinced him that Vantage makes everything just that simple. "We smiled and promised him that his most challenging task would be to pour himself a glass of whisky"

Unprecedented user-friendliness

To make it easy to operate the lighting, all the functions are grouped together on the same area of the keypad. Shared buttons are provided for the various scenes: "daytime", "guests", "night" and "off".

What if the owner is receiving guests? In a few seconds, the chateau is ready. Just a few buttons are enough to create the perfect atmosphere. Alluring lighting highlights the works of art, furnish-

ings, architecture and the chateau itself. Curtains are also opened and the thermostats in the guest area are set at 23° C. All that's left to do is choose a selection of music via the touchscreen in the living room and music starts playing...

At the end of the evening or festivities, it's also easy to shut off all lights, music and air conditioning in one go.

Everywhere in the chateau

Vantage operates everything in the rest of the chateau too, for instance in the master bedroom and children's bedrooms: lighting, 15 air conditioning zones, 8 audio zones and 6 sub-zones. Everything is under control via keypads and touchscreens. Naturally there is a home

cinema as well. With the press of a single button, you select your favourite film and then just sit back and enjoy...

Vantage integration
 -lighting
 -audio/video
 -home cinema system
 -air conditioning
 -curtains

Vantage operating components
 -keypads
 -touchscreens

With special thanks to Techome www.techome.cl

Photos
 Top: The imposing chateau with patios, balconies and turrets.
 Right: The spectacular indoor swimming pool



Above and cover © Marc Gerritsen Photography

new products

VANTAGE'S COMMITMENT TO THE GREEN

Do you want to be able to dim your lighting, adjust room temperatures, and turn off appliances according to a schedule or in response to motion detectors? Vantage has the answer for energy savings tailored to your personal lifestyle.

Vantage is releasing a new range of products that provide a complete energy management solution in combination with the Vantage InFusion™ control system. The centerpiece of this solution is a touchscreen-based energy dashboard that quantifies specific energy usage and enables custom strategies for homeowners to achieve direct energy savings. This energy management solution is a natural evolution of our existing systems.

We now offer homeowners the ability to see, in real time, their energy consumption and the effects of strategies that manage energy usage according to their personal lifestyle requirements.

Our energy management solution includes:

- ▶ software that is easily uploaded to the Vantage InFusion System,
- ▶ a separate power meter quickly installed by the dealer,
- ▶ an extended range of occupancy and ambient light level sensors.

Additionally, our energy management solution is based on a global platform, making



See your energy savings on the TPT650

it compatible with any utility company, anywhere in the world — a key differentiator for the luxury market. This flexibility, coupled with pre-programmed software, make our energy management solution a simple upgrade for the homeowner and an effortless installation:

- ▶ Vantage touchscreens display real-time energy usage
- ▶ Energy saving strategies can be customized to user profiles
- ▶ Homeowners can select energy strategies from any Vantage touchscreen
- ▶ InFusion infrastructure provides seamless control of lighting, fans and other electrical loads; draperies and shades; thermostats; and other energy consuming devices
- ▶ Astronomical clocks provide control that can vary by time of year and time of day
- ▶ Temperature, light, and motion sensors provide intelligence to maximize comfort and minimize energy consumption.
- ▶ The system provides intelligent control of energy consuming assets to maximize efficiency
- ▶ The homeowner receives instantaneous and ongoing feedback on the implemented green strategies

NO ENERGY SAVING WITHOUT A SENSOR THE VANTAGE SENSOR RANGE



Vantage offers a variety of sensors to measure light, motion, temperature, rain or wind in and around the house.

For more technical information about our energy management system, check the Vantage website at www.vantage-emea.com

Indoor sensors 1. Light and Motion 360° - Flushmount 2. Light - Flushmount 3. Motion 360° - Flushmount 4. Motion 360° - Ceiling Mount 5. Temperature - Surface Mount

Outdoor sensors 6. Light 7. Rain 8. Wind (all Surface Mount)

HVAC INTERFACEPOINT

The Vantage HVAC InterfacePoint makes it easy to integrate HVAC systems into the Vantage InFusion system. It enables full control using the Vantage system keypads, touchscreens, motion sensors, timers, etc. and provides feedback via the touchscreens.

DMX INTERFACEPOINT

The Vantage DMX InterfacePoint makes it easy to integrate DMX systems into the Vantage InFusion system. It gives homeowners full control over their DMX-controlled lighting fixtures using the Vantage system keypads, touchscreens, motion sensors, timers, etc.

DALI INTERFACEPOINT

The Vantage Dali InterfacePoint makes it easy to integrate Dali systems into the Vantage InFusion system. It allows full control from Dali devices with the Vantage system keypads, touchscreens, motion sensors, timers, etc. Two-way communications allows system feedback be displayed on a Vantage touchscreen.

POWER SUPPLY PSU36-DIN AND DIN-POWER STAT

Vantage has released a new 36 VDC 5.5 A DIN rail mount power supply for the IC-DIN.

Also in the Vantage range, the DIN-Power Stat is easy to use with the thermostat.

Vantage and training

The only way to become a Vantage dealer is to complete Vantage Certification Training. Thanks to this intensive hands-on training, our dealers achieve high levels of professionalism and expertise.

In 2009, Vantage started supporting new product releases with free online training webinars. This way we give our dealers an opportunity to interactively receive and discuss information. Only Vantage dealers are personally invited to participate in webinars, which ensure that they stay current with Vantage products and technologies.

NEXT TRAINING DATES 2010

EUROPE and AFRICA

BELGIUM

- 9-12/03/'10 INFUSION CERTIFICATION TRAINING (ENGLISH)
- 18-19/03/'10 INFUSION CERTIFICATION TRAINING LEVEL I (DUTCH)
- 22-23/04/'10 INFUSION CERTIFICATION TRAINING LEVEL II (DUTCH)
- 18-21/05/'10 INFUSION CERTIFICATION TRAINING (ENGLISH)
- 14-17/09/'10 INFUSION CERTIFICATION TRAINING (ENGLISH)
- 21-22/09/'10 INFUSION ADVANCED TRAINING (ENGLISH)
- 23-24/09/'10 INFUSION DRIVER TOOLS TRAINING (ENGLISH)

SPAIN

- 16-19/02/'10 INFUSION CERTIFICATION TRAINING (SPANISH) - Valencia
- 13-16/04/'10 INFUSION CERTIFICATION TRAINING (SPANISH) - Madrid
- 28/09-01/10/'10 INFUSION CERTIFICATION TRAINING (SPANISH) - Bilbao
- 18-19/11/'10 INFUSION ADVANCED TRAINING (SPANISH) - Marbella

ITALY (CITTADELLA)

- 18-22/01/'10 INFUSION CERTIFICATION TRAINING (ITALIAN)
- 15-19/02/'10 INFUSION CERTIFICATION TRAINING (ITALIAN)
- 22-26/03/'10 INFUSION CERTIFICATION TRAINING (ITALIAN)
- 26-30/04/'10 INFUSION CERTIFICATION TRAINING (ITALIAN)

MIDDLE EAST (DUBAI)

- 22-25/02/'10 INFUSION CERTIFICATION TRAINING (ENGLISH)

RUSSIA (MOSCOW)

- 30/03-2/04/'10 INFUSION CERTIFICATION TRAINING (ENGLISH/RUSSIAN)

ASIA (SINGAPORE)

- 1-4/6/'10 INFUSION CERTIFICATION TRAINING (ENGLISH)

For additional dates of the InFusion Certification, Advanced or Driver Tools training: www.vantage-emea.com. For subscriptions or training info: evelinev@vantage-emea.com or +32 (0) 3 773 31 06

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If you want to be added to the mailing list for this newsletter, send an email with your contact data to evelinev@vantage-emea.com